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The Match King
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The Buy Side
Why We Can't Afford the Rich

EMILIANO HUANG

BIM and Integrated Design Crown Business

In the City everything has a price. At the age of twenty-eight, Dubliner Geri Molloy has put her troubled past behind her to become a major player at Steiner's investment bank in London, earning £850k a year doing business with a reclusive hedge fund manager in Hong Kong who, in return for his patronage, likes to ask her about Kant and watch while she eats exotic Asian delicacies. For five years Geri has had it all, but in the months leading up to the outbreak of the Gulf War in 1991, her life starts to unravel. Abandoned by her corporate financier boyfriend, in the grip of a debilitating insomnia, and drinking far too much, Geri becomes entangled in a hostile takeover involving her boss, her client and her ex. With her career on the line as a consequence, and no one to turn to, she is close to losing it, in every sense. Taut and fast-paced, *On the Floor* is about making money and taking risks; it's about getting away with it, and what happens when you're no longer one step ahead; ultimately, though, it's a reminder to never, ever underestimate the personal cost of success.

Robert K. Greenleaf Profile Books

An unprecedented, richly, detailed, and clear-eyed exploration of Islam in European history and civilization Tensions over Islam were escalating in Europe even before 9/11. Since then, repeated episodes of terrorism together with the refugee crisis have dramatically increased the divide between the majority population and Muslim communities, pushing the debate well beyond concerns over language and female dress. Meanwhile, the parallel rise of right-wing, nationalist political parties throughout the continent, often espousing anti-Muslim rhetoric, has shaken the foundation of the European Union to its very core. Many Europeans see Islam as an alien, even barbaric force that threatens to overwhelm them and their societies. Muslims, by contrast, struggle to find a place in Europe in the face of increasing intolerance. In tandem, anti-Semitism and other forms of discrimination cause many on the continent to feel unwelcome

in their European homes. Akbar Ahmed, an internationally renowned Islamic scholar, traveled across Europe over the course of four years with his team of researchers and interviewed Muslims and non-Muslims from all walks of life to investigate questions of Islam, immigration, and identity. They spoke with some of Europe's most prominent figures, including presidents and prime ministers, archbishops, chief rabbis, grand muftis, heads of right-wing parties, and everyday Europeans from a variety of backgrounds. Their findings reveal a story of the place of Islam in European history and civilization that is more interwoven and complex than the reader might imagine, while exposing both the misunderstandings and the opportunities for Europe and its Muslim communities to improve their relationship. Along with an analysis of what has gone wrong and why, this urgent study, the fourth in a quartet examining relations between the West and the Muslim world, features recommendations for promoting integration and pluralism in the twenty-first century. *The Voice in the Machine* Now Publishers Inc

Do Muslim Women Need Saving? is an indictment of a mindset that has justified all manner of foreign interference, including military invasion, in the name of rescuing women from Islam. It offers a detailed, moving portrait of the actual experiences of ordinary Muslim women, and of the contingencies with which they live.

The Art of Doing Berrett-Koehler Publishers

Presents information from scientific studies and interviews with experts in several fields that suggests that delaying responses when making a decision can improve the decision quality, even in situations where time is in short supply.

Hedge Fund Activism PublicAffairs

The founder of the hugely popular PsyBlog demonstrates how to bend habits to your will Habits are more powerful than your will – if you know how to make them work for you Two strings are hanging from a ceiling, one at the centre of the room, one near the wall. You're asked to tie the strings together, but you can't reach both at the same time. You look around the room and see a table and a pair of pliers. How would you solve the problem? When confronted with challenges, most people let habits rule them (in this case, ignoring the pliers, the creative tool at your

disposal). That is not surprising when you realise that at least a third of our waking hours are lived on auto-pilot – ruminating over past events, clicking through websites trawling for updates and the like. Such unconscious thoughts and actions are powerful. But the habits of the mind do not have to control us – we can steer them. Drawing on hundreds of fascinating studies, psychologist Jeremy Dean – the mind behind the hugely popular and insightful website PsyBlog – shares how the new brain science of habit can be harnessed to your benefit, whether you're hoping to eat more veg, take an evening run, clear out your email backlog, or be more creative when faced with challenges at work and at home. *Journey into Europe* W. W. Norton

First published in 2003, *Infectious Greed* examined how our greed-driven culture led to the generation of massive profits, but also to unprecedented levels of risk, widespread deception, and high profile disasters like Enron and Worldcom. In the wake of the 2008-9 financial crisis, Partnoy's analysis of how major companies obscured the reality from shareholders by disguising risk and side-stepping regulations, is more pertinent than ever. Beginning in the mid-1980s with the introduction of the first proto-derivatives, Partnoy gives an intelligent and thorough account of the dangerous manipulations that have and continue to come to light.

Infectious Greed Oxford University Press

Hauntings lurk and spirits linger in the Garden State Reader, beware! Turn these pages and enter the world of the paranormal, where ghosts and ghouls alike creep just out of sight. Authors Patricia A. Martinelli and Charles A. Stansfield Jr. shine a light in the dark corners of New Jersey and scare those spirits out of hiding in this thrilling collection. From what may lurk in the Ramapo Mountains, to a ghostly little boy who waits on Clinton Road, and the fabled Jersey Devil itself, these stories of strange occurrences will keep you glued to the edge of your seat. Around the campfire or tucked away on a dark and stormy night, this big book of ghost stories is a hauntingly good read.

Wait Kogan Page Publishers

Because work expands to fit the time available, it's never been easier to do the minimum amount of work in the maximum amount of time. This title shows you how to stop performing and

start procrastinating.

On the Floor Harvard University Press

Discover the transformative power of leisure to recapture your calm and creativity. Are your busiest days really the ones that make you feel the most accomplished? It might be time to question whether 'busy' = 'productive'. After reaching breaking points in their careers, business coach John Fitch and AI researcher Max Frenzel learned the critical importance of taking time off. Now these former workaholics will help you revolutionize the way you get things done. History's greatest minds, as well as some of the most successful leaders, thinkers, and creatives of today, found success by practicing a more balanced approach to work and life. Embracing their insights on how constant hustle can be your worst enemy, you will realize that time off means much more than just taking a break. Rediscover a more fulfilled and versatile version of yourself and unlock your true creative potential. Through relatable personal anecdotes, historically sound approaches to downtime, and scientifically backed strategies for increasing your creativity, *Time Off* will reshape the way you think about work and leisure. In *Time Off*, you'll discover: - The most effective methods to reclaim leisure, while increasing productivity and creativity - Why having a rest ethic will be a key competitive advantage in the future of work - Tactics for getting away from the work without the dreaded guilt - How to thrive alongside AI and use technology to become more human - The many ways in which time off improves your leadership skills, and much, much more!

McDonalds Oxford University Press, USA

The Buy Side is Turney Duff's high-adrenaline journey through the trading underworld, as well as a searing look at an after-hours Wall Street culture where sex and drugs are the quid pro quo and a billion isn't enough. In the mid-2000's, Turney Duff was, to all appearances, the very picture of American success. One of Wall Street's hottest traders, he was a rising star with Raj Rajaratnam's legendary Galleon Group before forging his own path. What few knew was that the key to Turney's remarkable success wasn't a super-genius IQ or family connections but rather a winning personality - because the real money wasn't made on the trading floor or behind a computer screen, but in whispered deals in the city's most exclusive nightspots, surrounded by the best drugs and hottest women. For Turney, this created a perilously seductive cycle: the harder he partied, the more connected and

successful he became, which meant he could party even harder. In time, he became a walking paradox, an addictive mess after hours, and King of the Street from nine to five. Along the way, he learned some important lessons about himself, and the too-wild-to-believe world of Wall Street trading. In *The Buy Side*, the money is plentiful and the after-hours indulgence even more so, which has proved to be a bestselling and box office winning combination, as the success of *The Wolf of Wall Street* attests. Fans of Martin Scorsese's film and Michael Lewis's *Liar's Poker* and *The Big Short* will want to take a walk on *The Buy Side*.

How to Change Minds Hachette UK

What do these scenarios have in common: a professional tennis player returning a serve, a woman evaluating a first date across the table, a naval officer assessing a threat to his ship, and a comedian about to reveal a punch line? In this counterintuitive and insightful work, author Frank Partnoy weaves together findings from hundreds of scientific studies and interviews with wide-ranging experts to craft a picture of effective decision-making that runs counter to our brutally fast-paced world. Even as technology exerts new pressures to speed up our lives, it turns out that the choices we make--unconsciously and consciously, in time frames varying from milliseconds to years--benefit profoundly from delay. As this winning and provocative book reveals, taking control of time and slowing down our responses yields better results in almost every arena of life ... even when time seems to be of the essence. The procrastinator in all of us will delight in Partnoy's accounts of celebrity "delay specialists," from Warren Buffett to Chris Evert to Steve Kroft, underscoring the myriad ways in which delaying our reactions to everyday choices--large and small--can improve the quality of our lives.

Driverless Finance Rowman & Littlefield

What do these scenarios have in common: a professional tennis player returning a serve, a woman evaluating a first date across the table, a naval officer assessing a threat to his ship, and a comedian about to reveal a punch line? In this counterintuitive and insightful work, author Frank Partnoy weaves together findings from hundreds of scientific studies and interviews with wide-ranging experts to craft a picture of effective decision-making that runs counter to our brutally fast-paced world. Even as technology exerts new pressures to speed up our lives, it turns out that the choices we make -- unconsciously and consciously, in

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Talent Wants to Be Free MIT Press

"Ready or not, it's high time to make BIM a part of your practice, or at least your vocabulary, and this book has as much to offer beginners as it does seasoned users of building information modeling software." —Chicago Architect The first book devoted to the subject of how BIM affects individuals and organizations working within the ever-changing construction industry, *BIM and Integrated Design* discusses the implementation of building information modeling software as a cultural process with a focus on the technology's impact and transformative effect—both potentially disruptive and liberating—on the social, psychological, and practical aspects of the workplace. *BIM and Integrated Design* answers the questions that BIM poses to the firm that adopts it. Through thorough research and a series of case study interviews with industry leaders—and leaders in the making out from behind the monitor—*BIM and Integrated Design* helps you learn: Effective learning strategies for fully understanding BIM software and its use Key points about integrated design to help you promote the process to owners and your team How BIM changes not only the technology, process, and delivery but also the leadership playing field How to become a more effective leader no matter where you find yourself in the organization or on the project team How the introduction of BIM into the workforce has significant education, recruitment, and training implications Covering all of the human issues brought about or exacerbated by the advent of BIM into the architecture workplace, profession, and industry, *BIM and Integrated Design* shows how to overcome real and perceived barriers to its use.

Time Off Penguin

Banks were allowed to enter securities markets and become universal banks during two periods in the past century - the 1920s and the late 1990s. Both times the ensuing unsustainable booms

led to destructive busts - the Great Depression of the early 1930s and the Global Financial Crisis of 2007-09. Both times, universal banks made high-risk loans and packaged them into securities that were sold as safe investments to poorly-informed investors. Both times, governments were forced to arrange costly bailouts. Congress passed the Glass-Steagall Act of 1933 in response to the Great Depression. The Act broke up universal banks and established a decentralized financial system composed of three separate and independent sectors: banking, securities, and insurance. That system was stable and successful for over four decades until the big-bank lobby persuaded regulators to open loopholes in Glass-Steagall during the 1980s and convinced Congress to repeal it in 1999. In *Taming the Megabanks*, Arthur Wilmarth, Jr. argues that we must separate banks from securities markets again to avoid another devastating financial crisis and ensure that our financial system serves Main Street business firms and consumers instead of Wall Street bankers and speculators. Wilmarth's comprehensive and detailed analysis of the roles played by universal banks in the two worst financial catastrophes of the past century demonstrates that a new Glass-Steagall Act would make our financial system much more stable and less likely to produce boom-and-bust cycles. And giant universal banks would no longer dominate our financial system or receive enormous subsidies. Congress did not adopt a new Glass-Steagall Act after the Global Financial Crisis. Instead, Congress passed the Dodd-Frank Act. Dodd-Frank's highly technical reforms tried to make banks safer but left the dangerous universal banking system in place. Universal banks continue to pose unacceptable risks to financial stability and economic and social welfare. They exert far too much influence over our political and regulatory systems because of their immense size and their undeniable "too-big-to-fail" status. *Taming the Megabanks* forcefully makes the case for a new Glass-Steagall Act to break up universal banks. A more decentralized and competitive system of independent banks and securities firms would not only provide better service to Main Street businesses and ordinary consumers

but also bring stability to a volatile financial system.

The Secret of Teams University of Chicago Press

Frank Partnoy, a former high-flying derivatives salesman, gives a vivid and shocking account of the vicious competition, raw machismo and dirty tricks at work in the riskiest sector of the stock market. Billions of dollars worth of securities are traded - and lost - in this amazing arena. Derivatives trading has also played a huge part in the global credit crunch that is the biggest story in the world today. This edition includes a sensational new chapter covering this, and all the other latest scandals.

Chain of Title Profile Books

In the tradition of "Liar's Poker" comes a darkly comic tale of an amoral, profit-mad Wall Street. An outsider on the inside of financial giant Merrill Lynch, Paul Stiles witnessed financial history in the making, including the Orange County debacle. "Riding the Bull" is the story of what happens when an idealist grapples with the dark side of today's high-stakes financial marketplace.

FIASCO Berrett-Koehler Publishers

Hedge Fund Activism begins with a brief outline of the research literature and describes datasets on hedge fund activism.

Empire of the Fund W. W. Norton & Company

"A page-turning cops and robbers story set against the backdrops of Silicon Valley and Wall Street." - Adam Lashinsky, bestselling author of *Inside Apple: How America's Most Admired and Secretive Company Really Works*

Do Muslim Women Need Saving? Workman Publishing

Shortlisted for the Orwell Prize 2016 We all depend on the finance sector. We need it to store our money, manage our payments, finance housing stock, restore infrastructure, fund retirement and support new business. But these roles comprise only a tiny sliver of the sector's activity: the vast majority of lending is within the finance sector. So what is it all for? What is the purpose of this activity? And why is it so profitable? John Kay, a distinguished economist with wide experience of the financial sector, argues that the industry's perceived profitability is partly illusory, and partly an appropriation of wealth created elsewhere - of other people's money. The financial sector, he shows, has grown too

large, detached itself from ordinary business and everyday life, and has become an industry that mostly trades with itself, talks to itself, and judges itself by reference to standards which it has itself generated. And the outside world has itself adopted those standards, bailing out financial institutions that have failed all of us through greed and mismanagement. We need finance, but today we have far too much of a good thing. In *Other People's Money* John Kay shows in his inimitable style what has gone wrong in the dark heart of finance.

Campaigns that Shook the World Hachette UK

Teams are critical to the success of every organization.

Departmental, interdepartmental, cross-functional, ad hoc, task-specific—teams do everything from planning the office party to setting the annual budget to establishing performance goals. But what separates the teams that really deliver from the ones that simply spin their wheels? What is the secret of high-performance teams? As he did in *The Secret*, Mark Miller uses a compelling business fable to reveal profound yet easily grasped truths that can dramatically transform any organization. Debbie Brewster, the heroine of *The Secret*, has been promoted and is now struggling with taking her new team to the next level. Her old mentor, Jeff Brown, the company's CEO, sends her out to find the secret of teams. On her journey she learns from three very different teams—the Special Forces, NASCAR, and a local restaurant. Debbie and her team discover the three elements that all successful teams have in common. But that's just the beginning. The devil is in the details, as the story of Debbie's efforts to actually implement the three elements shows. You'll learn how to change entrenched ways of thinking and acting, what you have to do to optimize each of the three elements of a successful team, how to measure your progress, and more. Creating high-performance teams does more than just give your organization a competitive advantage. It can be a performance multiplier that significantly improves results while honoring and developing people. It may be the ultimate win-win-win that your organization is seeking.

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