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Contract Formation

A Short Course in International Trade Documentation

The Legal Environment of Business

Letters that Sell

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How to Write Sales Letters That Sell

Decennial Edition of the American Digest

Popular Mechanics

Contract Formation and Letters of Intent

The Southern Reporter

From Single to Scale

Federal Register

Popular Science

Corpus Juris

Business Law

Popular Science

A Digest of the Decisions of All the Courts of the State of New York from the Earliest Period to the Year 1892

A Short Course in International Contracts

Studies in Contract Law

Corpus Juris

Contract Law and Its Application

Popular Mechanics

*Sample Letter Offer To
Resell Property*

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How to Write Letters That Sell Piatkus Books

The author details headlines, sample letters, checklists, techniques and tricks that he has used in his own career as a direct-mail copywriter. He advises on how to capture the reader's attention, how to make sure that a letter is read and how to generate interest in a service or product.

Billboard West Publishing Company Popular Science gives our readers the information and tools to improve their technology and their world. The core belief that Popular Science and our readers share: The future is going to be better, and science and technology are the driving forces that will help make it better.

Report of the Federal Trade Commission on Resale Price

Maintenance World Trade Press

Popular Mechanics inspires, instructs and influences readers to help them master the modern world. Whether it's practical DIY home-improvement tips, gadgets and digital technology, information on the newest cars or the latest breakthroughs in science -- PM is the ultimate guide to our high-tech lifestyle.

Popular Science McGraw Hill Professional Scale your single-person business to profitability. Increase your audience, create multiple products, and generate more profit. This book takes you through the entire process of building a scalable business from the seemingly impossible place of "being just one person." Most single-person businesses are stuck in a pattern of exchanging time for money.

Through this book, you will learn how to beat that feast or famine cycle of work. Ask yourself the following questions: Do I have to do the work or can I outsource it to someone else? Can I receive 1,000 orders tomorrow and handle it? Is the process/delivery repeatable so anyone can do it? What You'll Learn Develop a profitable, scalable business from what you're doing now Create content and attract an audience to that content Outsource your scalable process Scale your profit and money management Optimize your growth and prioritize meeting and exceeding your goals Who This Book Is For Consultants, freelancers, owners of small to medium-sized businesses, developers, and entrepreneurs Direct Marketing Kogan Page Publishers Popular Mechanics inspires, instructs and influences readers to help them master

the modern world. Whether it's practical DIY home-improvement tips, gadgets and digital technology, information on the newest cars or the latest breakthroughs in science -- PM is the ultimate guide to our high-tech lifestyle.

Popular Mechanics Oxford University Press, USA

Popular Mechanics inspires, instructs and influences readers to help them master the modern world. Whether it's practical DIY home-improvement tips, gadgets and digital technology, information on the newest cars or the latest breakthroughs in science -- PM is the ultimate guide to our high-tech lifestyle.

Popular Mechanics Magazine World Trade Press

This book examines attitudes and practices concerning the relevance of negotiation documents in various countries and regions. It discusses the factors which determine the effectiveness of a particular pre-contractual document and helps attorneys representing national and international companies develop sound contracts.

Second Decennial Edition of the American Digest Createspace Independent Publishing Platform

Restructured to meet the requirements of four- and three-credit-hour courses, *Studies in Contract Law* provides an overview of contract law, featuring updated information on Uniform Commercial Code revisions and current trends in contracts scholarship. Important organizational changes in the sixth edition include discussions on the importance of promise and theories of promissory liability; contract remedies; and dispute settlement by private adjudication, including arbitration.

Popular Mechanics Apress

First published in 1994 and now available in paperback, a handbook which shows how to incorporate the author's techniques into direct mail letters, offering headlines,

sample letters, checklists, and special tips and tricks.

Securities Regulation

Popular Science gives our readers the information and tools to improve their technology and their world. The core belief that Popular Science and our readers share: The future is going to be better, and science and technology are the driving forces that will help make it better.

How to Write Letters that Sell

The right piece of direct mail can produce excellent response rates and have an extraordinary effect on business. But why do some sale letters achieve spectacular results whilst others are instantly consigned to the bin? This book reveals the secrets of creating successful sales letters. Containing examples of real sales letters, it includes plenty of advice on what to avoid as well as what to include. Key topics are covered such as: the secrets of persuasion; planning a letter which will get replies; creating offers that get responses and timing mailings for maximum effect.

The Management of Security Cooperation

In its 114th year, Billboard remains the world's premier weekly music publication and a diverse digital, events, brand, content and data licensing platform. Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music, video, gaming, media, digital and mobile entertainment issues and trends.

Purchase Resale Transactions of the Commodity Credit Corporation

Resource added for the Global Business program 101381.

Basic Checklist & Ideabook for Advertising, Marketing, Sales Executives

Popular Mechanics inspires, instructs and influences readers to help them master the modern world. Whether it's practical DIY home-improvement tips, gadgets and digital technology, information on the

newest cars or the latest breakthroughs in science -- PM is the ultimate guide to our high-tech lifestyle.

Popular Mechanics

Outlines the essential features of a successful sales letter, provides ninety sample letters, and lists useful openings and closings.

The English and Empire Digest

Popular Mechanics inspires, instructs and influences readers to help them master the modern world. Whether it's practical DIY home-improvement tips, gadgets and digital technology, information on the newest cars or the latest breakthroughs in science -- PM is the ultimate guide to our high-tech lifestyle.

Popular Mechanics

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Letters that Land Orders

Stand-alone training and reference texts designed as practical guides with immediate applications.

Contract Formation

Popular Science gives our readers the information and tools to improve their technology and their world. The core belief that Popular Science and our readers share: The future is going to be better, and science and technology are the driving forces that will help make it better.

A Short Course in International Trade Documentation

Providing a practical analysis of the legal principles which govern the formation of contracts in English law (with additional authorities from the Commonwealth), this work on contract formation offers those involved in litigation and in drafting contracts a guide to the application of those principles in practice.

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